

BERKSHIRE DANCE THEATRE

*devoted to the advancement of dance and other
performing arts for 37 years*

Annual Report for Fiscal Year Ending August 31, 2020

Date Published: January _____

46 Howland Ave
Adams, Massachusetts 01220

<https://www.berkshiredance.org>

A message from our Board President:

Dear Friends:

To say that 2019-20 was a challenging year would be an understatement. In March 2019, we had to close our studios only to re-open briefly in the fall. We lost much of what we value most over the past nine months - the personal connection with classmates and teachers, the camaraderie of dancing and learning together, the ability to perform in the spring recital, the opportunity to say goodbye to our seniors, the simple joy of hugging each other.

And yet, we have much to be thankful for. Our faculty barely skipped a beat as they pivoted to remote classes. Our students opened their laptops and turned on their phones to join teachers and classmates in the new venture we called online learning. Our parents supported their kids as they struggled to adjust in the worlds of dance and school and life as the world turned upside down. Our dancers supported each other and continue to support each other as they prepare to record their dances for the Winter Showcase.

I want to extend my thanks to the staff and board of directors of Berkshire Dance Theatre, who met nearly weekly for months last spring as we worked together to move through this unusual and stressful time. We did our best to communicate with membership, updating you on how we hoped to navigate through the ever-changing conditions of the COVID-19 pandemic. We held two membership meetings on April 21 and August 19, both of which were well-attended. We surveyed you, shared our plans, and did our best to address your concerns. Please join me in thanking our board members, Tom Jamallo, Meghan Labbee, Kirsten Rose, Emma Whittum, and Chaila Sekora, as well as our co-directors, Becky Ahamad and Hope Fontaine. They have all given their time and energy and shown a dedication to this organization worthy of our gratitude. Tom has recently said farewell to the board, after serving as president for four years. We wish him well!

Financially, this has been an extremely challenging year for Berkshire Dance Theatre. With enrollment down 50% this fall due to COVID-related studio closures, and the loss of all proceeds from our spring recital, we have struggled to cover our overhead. With the help of grants, fund-raisers, and generous donations, we are thankfully staying afloat.

We are hopeful for a better year in 2021. With expanded testing and vaccine distribution, we are looking forward to the time we can get our students back into our two studios. Even with continued use of masks and social distancing, we can dance, and learn, and live together with joy and promise. I am confident that, with your support, BDT will continue to define and build a future of dance education in northern Berkshire County in the years to come.

Sincerely,

Carrie Greene, Board President 2019-20



A message from our Co-Directors:



While sorting through costumes over these past few weeks, an overwhelming sense of sadness came across us. Seeing all of the beautiful tutus, remembering our piece themes, picturing the lights and the stage made us wonder how we were going to rise up from this. Then we remembered all of you. Our dancers and their families, our faculty and staff, our volunteers, our Board of Directors, our alumni, our donors, our own families, and the large community we have still supporting us during these trying times.

We've come to realize that it is not about the glitz and glamour or materialistic things in both our dance lives and personal lives. It's about the people. The people who have been there for us through thick and thin and continued to believe in our organization. The dancers who love to come to dance class and can express themselves in a way they can't at home. The teachers who spend their free time choreographing and planning for classes. The volunteers who don't even bat an eye when show time comes around offering up a helping hand however they can. The class moms, the dance dads, the grandmas and grandpas, aunts and uncles, cousins and siblings, who sit in the waiting rooms (sometimes for hours) during class time, or fly across the country to see our productions. *YOU* are what is important to us as an organization.

We are beyond grateful. It is because of you that we continue to love what we do. This year has been hard on everyone, and we hope that dance has been an escape for many of our dancers. Although classes have not been happening in their traditional format, we are so happy to have been able to still provide dance education to all of our dedicated students and the surrounding communities.

Of course we don't know what the future holds, but what we do know is that we are more than ready to get back into the studios and see all of our students' smiling faces again! Even if that cannot happen right away, just seeing you on Zoom adds so much light to our lives during these dark days.



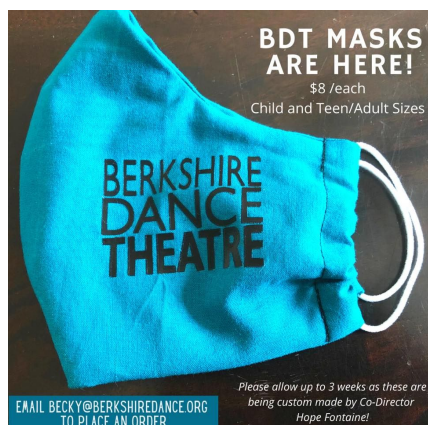
Please know, we are always here in support of all of our dancers and will do everything we can to assist them in continuing to cultivate their craft. Thank you from the bottom of our hearts.

With Love,
Becky Ahamad and Hope Fontaine
Co-Directors

Grants, Donations, Fundraisers - Thank you to our community partners!

The **Berkshire Taconic Community Foundation** provided us with a \$10,000 grant to continue our daily operations. Coupled with member donations, these funds helped us to continue covering our fixed expenses and compensate our faculty, while charging half-tuition for virtual classes in the spring of 2020.

The **Mass Cultural Council** grant specifically funds programs offered to the entire community. With this grant, we had hoped to offer a week-long “FUNKweek” hip hop camp August 17-21. It would have been completely free to all children and teens ages six and up and was to be led by Becky and Jamal Ahamad. We had to forfeit this time around but will apply again!



Constellation Community Champions Grant: We were able to apply \$500 from this grant to the Angel Fund this year.

GoFundMe: thank you to Lynsey Kastrinakis for organizing this! [The campaign](#) has raised \$1200 so far.

BDT Masks: Thank you to Hope Fontaine for organizing this and making the masks! We have generated \$280 in profit.

LogoWear: Thanks to all who ordered! This fundraiser generated \$400.

Greene Family Donation: \$16,000 to date.

[#BDT](#) [#BerkshireDanceTheatre](#) [#ComingTogetherWhileStayingApart](#)
[#WearAMask](#) [#MasksCanSaveLives](#)

Enrollment

As of February 2020, we had 237 students enrolled. After the shut-down in spring 2020, we were able to continue running 80% of our classes virtually. In the fall of 2020, our enrollment dropped by 50% due to COVID-19 restrictions.

Aug 11, 2020 IT'S OFFICIAL! All seven of our seniors have graduated from High School! Jess, Bree, Sophia, Ryleigh, Julia, Elizabeth and Grace- we wish you all the best of luck as you venture into your college journeys! Whether you are learning remotely or in person, we hope you'll all stay connected with BDT and visit. And remember “We're all in this together!” We miss you already!

[#BDTSeniors2020](#) [#BDT](#)
[#BerkshireDanceTheatre](#)
[#ComingTogetherWhileStayingApart](#)
[#WereAllInThisTogether](#)



Who we are

Berkshire Dance Theatre (BDT) is a non-profit organization devoted to the advancement of dance and other performing arts. BDT provides beginning, intermediate and advanced students the opportunity to improve their technical and artistic skills in dance and related arts, and fosters public awareness and interest in dance and other performing activities. BDT's experienced instructors not only teach dance; they also offer our students the opportunity to put on public performances throughout the year.

Berkshire Dance Theatre prides itself on teaching the art of dance, not the sport of dance. Our curriculum is technically based, with its foundation in ballet. As students progress through their studies, they master the concepts and techniques and advance based not on age but ability and willingness to work hard to excel.



"Sept 19, 2020 Although National Dance Day is definitely not the same this year, we are SO happy to have our dancers back in person with us! It was a chaotic week with setting up Zoom for live streaming, keeping our distance, taking temperatures, cleaning in-between every class and running classes a little unconventionally, but we are so grateful for our incredible instructors and dancers who are rolling with the punches and making this work for our BDT family!!!
[#HappyNationalDanceDay](#)"

Berkshire Dance Theatre has a long tradition in the county, having been first incorporated as a non-profit organization in 1982. Since then, the school has gone through several stages during which its different managements have sought the most viable model to maintain the vitality and artistic and fiscal integrity of the school. The model BDT has arrived at encourages the active engagement of a Board of Directors, and the executive body of the Theatre has invested ever greater efforts in seeking sponsors, donors, and grant opportunities in order to sustain the high quality of its programs. Throughout the history of the school, the one constant has been the commitment to high quality and professionalism in dance instruction and a fun and rewarding experience for its students.

"Our dancers are the reason our faculty and staff continue to do what they do. Watching them grow into beautiful dancers, innovative artists, and incredible individuals is what dedicates us all to our craft and love for teaching."

~Co-Directors Becky Ahamad and Hope Fontaine

Mission and Vision

Berkshire Dance Theatre is dedicated to providing the highest quality dance and performing arts education. The joy, confidence and mutual respect our students gain enhance their communities and continue to guide them throughout their lives.

Our vision is to foster a strength-based learning environment for students in dance and the performing arts to accomplish the following goals:

- Expand appreciation for dance and the performing arts.
- Showcase our students' achievements, talents and passion for the arts thereby deepening public support and engagement.
- Broaden opportunities for community members to actively participate in the arts.
- Provide a strong foundation which enables students to advance their studies.
- Develop the financial and community resources necessary to grow and sustain Berkshire

Dance Theatre's mission and vision.



“Sept 12, 2020 So extremely grateful for Sophie, Emily, Bree, Catherine and Rachael (not pictured), for their helping hands getting the Adams studio prepped for our opening on Monday! Dancers- please stay tuned for updates on your class groups coming to you via email! [#BDT](#) [#BerkshireDanceTheatre](#) [#ComingTogetherWhileStayingApart](#)”

Curriculum

The program at BDT is progressive and builds on the skills and experiences students acquire as they advance through the curriculum. Students in our Foundation level are placed according to general age guidelines. Transfer students begin at the lowest level appropriate for their age, and through the evaluation of the instructor, are placed at the correct class level in each discipline for their skill level.

Students are most successful when they start at the beginning of the program and work their way through it according to their own readiness and ability. Students advance according to ability and individual rates of progress. All placements are by teacher recommendation. We place our students in the classes where they will learn the most. Taking classes that are too difficult only promotes bad habits and poor technique, and often leads to frustration and discouragement.

Our Two Studios

The studio in the historic Howland School at 46 Howland Ave. in Adams, is typically home to the acro program, upper level classes and the Company/Junior Company rehearsals. It has been pretty quiet this year but is looking forward to seeing students back on site soon! The Bennington studio, located at 120 Union St, typically features classes in children's programming, musical theatre, and adult dance, in addition to beginner and intermediate programming.

2019-20 Administrative Staff

Becky Ahamad-Co-Director

Hope Fontaine-Co-Director

Peggy Coulter-Office Assistant, Bennington

2019-20 Dance Faculty

Becky Ahamad: Hip Hop, Choreography

Jamal Ahamad: Hip Hop

Stacey Broderick: Ballet, Jazz, Pointe, Tap

Olivia Cacciatore: Children's Programming, Ballet, Pointe, Lyrical

Erica Cummings: Children's Programming, Hip Hop

Gina Deibel: Bollywood, BollyX

Kayla Hollins: Children and Adult Programming

Ashley Michael: Children's Programming, Ballet, Jazz, Tap

Amanda Schuler: Children's Programming, Choreography, Lyrical, Jazz, Tap

Kristi Segura: Children's Programming, Jazz, Tap, Musical Theatre

Christa Sprague, Ballet, Jazz, Modern

Volunteers

Volunteers play an integral role at Berkshire Dance Theatre, as in any non-profit organization. BDT volunteers become a part of our community by working with students and staff to achieve set goals. Volunteers from the past are remembered fondly and have left a lasting mark on BDT. They are a part of who we are and BDT has become a part of them. Thank you to all who have volunteered throughout the years! We couldn't have made it this far without you!

2019-20 Board of Directors

Carrie Greene-President

Meghan Labbee-Vice President & Secretary

Thomas Jamallo-Treasurer

Kirsten Rose

Chaila Sekora

Emma Whittum

Our Non-Profit Status

Berkshire Dance Theatre, a non-profit organization tax-exempted under section 501 (c) (03) of the IRC, is dedicated to providing the highest quality dance and performing arts education. The joy, confidence and mutual respect our students gain enhance their communities and continue to guide them throughout their lives. BDT strives to offer classes to all age categories in a wide variety of genres and to bring renowned dancers to teach master and intensive programs. While the Theatre aims to keep the top quality dancers as instructors, it also tries to ensure that the instruction for community members is affordable. In addition, BDT provides financial aid through its Angel Fund, which endeavors to assist families in need so that their children can also take full advantage of BDT's programs.

Angel Fund

Berkshire Dance Theatre believes everyone should have the opportunity to experience the joy of dance and pursue their passion. When financial circumstances stand in the way of those dreams, the Angel Fund provides assistance in those situations.

The Angel Fund is solely sponsored by private donations from friends, families of Berkshire Dance Theatre and the surrounding community. Donations may be made to the general fund or anonymously to sponsor a specific dancer. By becoming a BDT Angel you will assist in the growth of a child as an artist and student of the greater community.

Scholarships were not awarded in 2019-20

FY20 Profit and Loss

Berkshire Dance Theatre, Inc.

PROFIT AND LOSS

September 2019 - August 2020

	TOTAL
Income	
4000 Contributions - Unrestricted	
4020 Fundraisers	
4022 Butter Braids	4,512.44
4027 Miscellaneous Fundraisers	1,986.00
Total 4020 Fundraisers	6,498.44
Total 4000 Contributions - Unrestricted	6,498.44
4015 donation COVID19	12,783.14
4100 Contributions - Restricted	
4103 Scholarship Donations	1,170.90
4104 Angel Fund	1.68
Total 4100 Contributions - Restricted	1,172.58
4200 Program Service Revenue	
4201 Tuition	132,192.23
4202 Workshops/Special Events	
4208 Special Event - Jacobs Pillow	180.00
Total 4202 Workshops/Special Events	180.00
4210 Registration Fees	1,730.45
4211 Late Fees	318.04
4300 Production Revenue	
4301 Ticket Sales	36.00
4302 Costume Fees	30,601.94
4303 Rehearsal Fees	590.00
4304 Program Advertising	-12.95
4307 Video Sales	48.14
Total 4300 Production Revenue	31,263.13
Total 4200 Program Service Revenue	165,683.85
4450 Interest Income	0.32
4500 Gross Sales of Inventory	
4501 Revolution Dancewear	718.75
4502 Logowear	3,526.00
Total 4500 Gross Sales of Inventory	4,244.75
Sales	5.41
Total Income	\$190,388.49
GROSS PROFIT	\$190,388.49

Berkshire Dance Theatre, Inc.

PROFIT AND LOSS

September 2019 - August 2020

	TOTAL
Expenses	
5000 Salaries and Benefits	
5001 Payroll - Faculty	
5004 Krista Segura	3,523.54
5011 Jamal Ahamad	3,313.00
5012 Stacey Broderick	8,689.31
5033 Kayla Hollas	1,095.88
5066 Taylar Jackson	995.13
5078 Erica Cummings	5,642.88
5080 Kenneth Rivera	1,112.50
5083 Christa Sprague	3,895.13
5084 Gina Deibel	100.00
5091 Olivia Cacciatore	2,601.88
5095 Veronica Bone	56.25
5166 Amanda Schuler	4,198.88
Total 5001 Payroll - Faculty	35,224.38
5100 Payroll - Staff	
5043 Hope Fontaine	10,500.00
5111 Peggy Coulter	2,705.27
5115 Becky Clemons	12,039.00
Total 5100 Payroll - Staff	25,244.27
5150 Payroll - Substitutes	
5156 Kayla Hollas	318.75
Total 5150 Payroll - Substitutes	318.75
Total 5000 Salaries and Benefits	60,787.40
5400 Insurance - Workers' Comp	1,805.40
5500 Insurance - Unemployment	858.55
5600 Payroll Taxes	4,650.20
5700 Professional Fees	
5710 Payroll/Bookkeeping	1,070.00
5711 Accounting	6,960.00
5712 Workshop/Special Events	
5719 Special Event Rent	192.00
5721 Payroll	305.00
Total 5712 Workshop/Special Events	497.00
Total 5700 Professional Fees	8,527.00
5800 Occupancy - Rent, Utilities	
5810 Rent - Adams	25,925.00
5811 Rent - Bennington	16,176.82
5812 Rent - Williamstown	1,960.00

Berkshire Dance Theatre, Inc.

PROFIT AND LOSS

September 2019 - August 2020

	TOTAL
5813 Utilities - Bennington	4,388.54
5816 Telephone	356.91
5817 Equipment Maintenance	239.80
Total 5800 Occupancy - Rent, Utilities	49,047.07
5900 Printing, Publications & Postage	
5910 Advertising	271.40
5911 Website	280.50
5912 Postage	168.95
5913 Marketing	998.79
5914 Internet	739.24
Total 5900 Printing, Publications & Postage	2,458.88
6000 Other	
6010 Annual Production	
6012 Costumes	28,427.60
6014 Flowers	309.68
6022 Ticket Sales	246.97
Total 6010 Annual Production	28,984.25
Total 6000 Other	28,984.25
6100 Fundraising	
6110 Butter Braids	80.00
Total 6100 Fundraising	80.00
6200 Credit Card Fees	7,676.85
6226 Donations	720.00
6250 Bank Fees	70.00
6253 License Fees	60.00
6400 Insurance - Board Liability	2,815.75
6500 Insurance - School Liability	133.50
6600 Office Supplies	7.74
6602 Adams Studio	312.86
6603 Bennington Studio	528.09
6604 Software	2,913.05
Total 6600 Office Supplies	3,761.74
6650 Program Fee Credits	
6256 Butter Braids	5,771.83
6651 Angel Fund	330.00
6656 Work Credits	791.00
6657 Teaching Assistants	178.70
Total 6650 Program Fee Credits	7,071.53
6900 Travel, Meals & Entertainment	729.59

Berkshire Dance Theatre, Inc.

PROFIT AND LOSS

September 2019 - August 2020

	TOTAL
7400 Cost of Inventory Sold	
7410 Revolution Dancewear	524.51
7411 Logowear	4,299.02
Total 7400 Cost of Inventory Sold	4,823.53
Uncategorized Expense	171.75
Total Expenses	\$185,232.99
NET OPERATING INCOME	\$5,155.50
NET INCOME	\$5,155.50

Approved Budget for FY21

Berkshire Dance Theatre, Inc.

BUDGET OVERVIEW: FY2021 - FY21 P&L

September 2020 - August 2021

	SEP 2020	OCT 2020	NOV 2020	DEC 2020	JAN 2021	FEB 2021	MAR 2021	APR 2021	MAY 2021	JUN 2021	JUL 2021	AUG 2021	TOTAL
Income													
4000 Contributions - Unrestricted													\$0.00
4010 Annual Appeal	3,000.00	5,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	\$18,000.00
4020 Fundraisers	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$500.00
4023 Cash Calendar	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	\$2,500.00
4027 Miscellaneous Fundraisers	201.00	0.00	0.00	0.00	0.00	0.00	1,785.00	0.00	0.00	0.00	0.00	0.00	\$1,986.00
Total 4020 Fundraisers	201.00	0.00	0.00	500.00	0.00	0.00	4,285.00	0.00	0.00	0.00	0.00	0.00	\$4,986.00
Total 4000 Contributions - Unrestricted	3,201.00	5,000.00	1,000.00	1,500.00	1,000.00	1,000.00	5,285.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	\$22,986.00
4100 Contributions - Restricted													\$0.00
4101 Grants	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$500.00
4103 Scholarship Donations	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$600.00
4104 Angel Fund	1.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1.68
Total 4100 Contributions - Restricted	551.68	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$1,101.68
4200 Program Service Revenue													\$0.00
4201 Tuition	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	\$114,000.00
4210 Registration Fees	0.00	0.00	0.00	0.00	350.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$350.00
4211 Late Fees	0.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	\$330.00
4300 Production Revenue													\$0.00
4303 Rehearsal Fees	0.00	0.00	0.00	0.00	560.00	30.00	0.00	0.00	0.00	0.00	0.00	0.00	\$590.00
4304 Program Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-12.95	-12.95	\$-25.90
Total 4300 Production Revenue	0.00	0.00	0.00	0.00	560.00	30.00	0.00	0.00	0.00	0.00	-12.95	-12.95	\$564.10
Total 4200 Program Service Revenue	9,500.00	9,530.00	9,530.00	9,530.00	10,440.00	9,560.00	9,530.00	9,530.00	9,530.00	9,530.00	9,517.05	9,517.05	\$115,244.10
4450 Interest Income	0.03	0.03	0.02	0.03	0.03	0.02	0.03	0.02	0.02	0.03	0.03	0.03	\$0.32
4500 Gross Sales of Inventory													\$0.00
4502 Logowear	0.00	0.00	1,205.00	65.00	715.00	1,541.00	0.00	0.00	0.00	0.00	0.00	0.00	\$3,526.00
Total 4500 Gross Sales of Inventory	0.00	0.00	1,205.00	65.00	715.00	1,541.00	0.00	0.00	0.00	0.00	0.00	0.00	\$3,526.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.41	0.00	0.00	0.00	\$5.41
Total Income	\$13,252.71	\$14,580.03	\$11,785.02	\$11,145.03	\$12,205.03	\$12,151.02	\$14,865.03	\$10,580.02	\$10,585.43	\$10,580.03	\$10,567.08	\$10,567.08	\$142,863.51
GROSS PROFIT	\$13,252.71	\$14,580.03	\$11,785.02	\$11,145.03	\$12,205.03	\$12,151.02	\$14,865.03	\$10,580.02	\$10,585.43	\$10,580.03	\$10,567.08	\$10,567.08	\$142,863.51
Expenses													
5000 Salaries and Benefits													\$0.00
5001 Payroll - Faculty													\$0.00
5004 Krista Segura	262.50	435.00	547.50	382.54	420.00	540.00	360.00	150.00	120.00	234.00	72.00	0.00	\$3,523.54
5011 Jamal Ahamad	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
5012 Stacey Broderick	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	\$6,600.00
5033 Kayla Hollas	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
5066 Taylor Jackson	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
5078 Erica Cummings	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	\$3,600.00
5083 Christa Sprague	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
5084 Gina Deibel	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
5091 Olivia Cacciatore	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
5168 Amanda Schuler	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
Total 5001 Payroll - Faculty	2,112.50	2,285.00	2,397.50	2,232.54	2,270.00	2,390.00	2,210.00	2,000.00	1,970.00	2,084.00	1,922.00	1,850.00	\$25,723.54
5100 Payroll - Staff													\$0.00
5043 Hope Fontaine	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	\$10,800.00
5111 Peggy Coulter	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$3,000.00
5115 Becky Clemens	1,126.00	1,126.00	1,126.00	1,126.00	1,144.00	1,162.00	1,162.00	1,162.00	1,162.00	1,162.00	1,162.00	1,162.00	\$13,782.00
Total 5100 Payroll - Staff	2,276.00	2,276.00	2,276.00	2,276.00	2,294.00	2,312.00	2,312.00	2,312.00	2,312.00	2,312.00	2,312.00	2,312.00	\$27,582.00
Total 5000 Salaries and Benefits	4,388.50	4,561.00	4,673.50	4,508.54	4,564.00	4,702.00	4,522.00	4,312.00	4,282.00	4,396.00	4,234.00	4,162.00	\$53,305.54
5400 Insurance - Workers' Comp	0.00	261.80	268.25	0.00	261.80	268.25	0.00	383.80	361.50	0.00	0.00	0.00	\$1,805.40
5500 Insurance - Unemployment	72.51	113.84	124.94	99.98	85.22	112.68	94.33	37.23	44.85	50.49	22.48	0.00	\$858.55
5600 Payroll Taxes	368.35	578.24	634.70	507.75	487.96	645.17	540.10	213.20	256.81	289.17	128.75	0.00	\$4,650.20
5700 Professional Fees													\$0.00
5710 Payroll/Bookkeeping	135.00	135.00	135.00	135.00	135.00	135.00	135.00	135.00	135.00	135.00	135.00	135.00	\$1,620.00
5711 Accounting	0.00	0.00	0.00	2,700.00	0.00	2,000.00	2,135.00	0.00	0.00	0.00	125.00	0.00	\$6,960.00
Total 5700 Professional Fees	135.00	135.00	135.00	2,835.00	135.00	2,135.00	2,270.00	135.00	135.00	135.00	260.00	135.00	\$8,580.00
5800 Occupancy - Rent, Utilities													\$0.00
5810 Rent - Adams	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	0.00	0.00	\$30,000.00
5811 Rent - Bennington	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	\$15,600.00
5813 Utilities - Bennington	136.98	572.22	85.48	697.72	587.75	884.86	413.58	293.87	183.09	115.81	383.36	33.82	\$4,388.54
5816 Telephone	229.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	126.97	0.00	0.00	\$356.91
Total 5800 Occupancy - Rent, Utilities	4,666.92	4,872.22	4,385.48	4,997.72	4,867.75	5,184.86	4,713.58	4,593.87	4,483.09	4,542.78	1,683.36	1,333.82	\$50,345.45
5900 Printing, Publications & Postage													\$0.00
5910 Advertising	0.00	51.14	0.00	108.26	0.00	0.00	0.00	0.00	112.00	0.00	0.00	0.00	\$271.40
5912 Postage	132.00	0.00	0.00	0.00	36.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$168.95
5913 Marketing	292.22	178.52	147.00	65.33	209.26	53.08	17.47	3.24	19.72	0.00	0.00	0.00	\$985.84
5914 Internet	114.97	6.71	121.68	0.00	223.23	0.00	145.68	126.97	0.00	0.00	0.00	0.00	\$739.24
Total 5900 Printing, Publications & Postage	539.19	236.37	268.68	173.59	469.44	53.08	163.15	130.21	131.72	0.00	0.00	0.00	\$2,165.43
6000 Other													\$0.00
6010 Annual Production													\$0.00
6022 Ticket Sales	0.00	0.00	0.00	400.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	0.00	\$1,400.00
6023 T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	0.00	\$1,000.00

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Berkshire Dance Theatre, Inc.

BUDGET OVERVIEW: FY2021 - FY21 P&L

September 2020 - August 2021

	SEP 2020	OCT 2020	NOV 2020	DEC 2020	JAN 2021	FEB 2021	MAR 2021	APR 2021	MAY 2021	JUN 2021	JUL 2021	AUG 2021	TOTAL
Total 6010 Annual Production	0.00	0.00	0.00	400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$2,400.00
Total 6000 Other	0.00	0.00	0.00	400.00	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	\$2,400.00
6100 Fundraising													\$0.00
6110 Butter Braids	0.00	0.00	0.00	80.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$80.00
Total 6100 Fundraising	0.00	0.00	0.00	80.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$80.00
6200 Credit Card Fees	727.09	555.30	560.26	584.71	879.05	1,130.96	834.76	706.09	387.12	498.91	441.69	370.91	\$7,676.85
6226 Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	720.00	0.00	0.00	\$720.00
6250 Bank Fees	0.00	0.00	0.00	0.00	70.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$70.00
6400 Insurance - Board Liability	0.00	712.25	712.25	712.25	0.00	0.00	289.00	0.00	0.00	0.00	0.00	390.00	\$2,815.75
6500 Insurance - School Liability	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	0.00	0.00	0.00	\$315.00
6600 Office Supplies													\$0.00
6602 Adams Studio	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	\$1,800.00
6603 Bennington Studio	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	\$1,800.00
6604 Software	202.53	202.53	356.97	189.99	189.99	189.99	237.26	252.65	238.70	245.69	358.10	248.65	\$2,913.05
Total 6600 Office Supplies	502.53	502.53	656.97	489.99	489.99	489.99	537.26	552.65	538.70	545.69	658.10	548.65	\$6,513.05
6650 Program Fee Credits													\$0.00
6651 Angel Fund	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$500.00
6656 Work Credits	162.00	236.00	225.00	42.00	42.00	84.00	0.00	0.00	0.00	0.00	0.00	0.00	\$791.00
6657 Teaching Assistants	0.00	88.80	0.00	0.00	15.20	74.70	0.00	0.00	0.00	0.00	0.00	0.00	\$178.70
Total 6650 Program Fee Credits	162.00	824.80	225.00	42.00	57.20	158.70	0.00	0.00	0.00	0.00	0.00	0.00	\$1,469.70
7400 Cost of Inventory Sold													\$0.00
7411 Logowear	0.00	0.00	0.00	2,672.18	199.30	1,367.54	0.00	0.00	0.00	60.00	0.00	0.00	\$4,299.02
Total 7400 Cost of Inventory Sold	0.00	0.00	0.00	2,672.18	199.30	1,367.54	0.00	0.00	0.00	60.00	0.00	0.00	\$4,299.02
Uncategorized Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	171.75	0.00	0.00	\$171.75
Total Expenses	\$11,597.09	\$13,388.35	\$12,680.03	\$18,136.71	\$12,621.71	\$16,283.23	\$13,999.18	\$11,099.05	\$10,655.79	\$13,409.79	\$7,428.38	\$6,940.38	\$148,241.69
NET OPERATING INCOME	\$1,655.62	\$1,191.68	\$-895.01	\$-6,993.68	\$-416.68	\$-4,132.21	\$865.85	\$-519.03	\$-70.36	\$-2,829.76	\$3,138.70	\$3,626.70	\$-5,378.18
NET INCOME	\$1,655.62	\$1,191.68	\$-895.01	\$-6,993.68	\$-416.68	\$-4,132.21	\$865.85	\$-519.03	\$-70.36	\$-2,829.76	\$3,138.70	\$3,626.70	\$-5,378.18