

BERKSHIRE DANCE THEATRE

*devoted to the advancement of dance and other
performing arts for 37 years*

Annual Report for Fiscal Year Ending August 31, 2019

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46 Howland Ave
Adams, Massachusetts 01220

<https://www.berkshiredance.org>

A LETTER FROM THE BOARD PRESIDENT

Dear Friends:

The 2019 fiscal year found Berkshire Dance Theatre continuing to prosper and thrive. Our membership levels reached historic highs. Our programming is constantly being refined to serve our Dancers. Our co-directors and faculty/staff continued to provide our students with a well-rounded education in Dance Arts and ensure they are getting the best educational experience possible. In short, BDT serves to define and build a future of dance education.

Our Association continues to meet the needs of Dance programs throughout the year and well after our seniors graduate. During the past year, some of our students have gone on to continue their education at some of the top colleges and universities with Majors and Minors in Dance. We continued to be involved in several public educational showcases throughout the Berkshires.

The BDT Board has created vision and mission statements to clarify a strategy to guide the Association in the future. As you will see throughout this report, we made great strides in accomplishing the Association's mission last year. We cannot stop and rest on these successes. If BDT is to fulfill its vision then we need your help, your support, and your feedback. We encourage you to get involved and help in any way. YOU are why we are here and together we can build the future of Dance Education for our Students.



Sincerely,

Thomas Jammalo, Board President 2015-2019

Who we are

Berkshire Dance Theatre (BDT) is a non-profit organization devoted to the advancement of dance and other performing arts. BDT provides beginning, intermediate and advanced students the opportunity to improve their technical and artistic skills in dance and related arts, and fosters public awareness and interest in dance and other performing activities. BDT's experienced instructors not only teach dance; they also offer our students the opportunity to put on public performances throughout the year.

Berkshire Dance Theatre prides itself on teaching the art of dance, not the sport of dance. Our curriculum is technically based, with its foundation in ballet. As students progress through their studies, they master the concepts and techniques and advance based not on age but ability and willingness to work hard to excel.



2019 Seniors Rachel Hemmer, Victoria Alibozek and Lauren Jacobbe

Berkshire Dance Theatre has a long tradition in the county, having been first incorporated as a non-profit organization in 1982. Since then, the school has gone through several stages during which its different managements have sought the most viable model to maintain the vitality and artistic and fiscal integrity of the school. The model BDT has arrived at encourages the active engagement of a Board of Directors, and the executive body of the Theatre has invested ever greater efforts in seeking sponsors, donors, and grant opportunities in order to sustain the high quality of its programs. Throughout the history of the school, the one constant has been the commitment to high quality and professionalism in dance instruction and a fun and rewarding experience for its students.

“Our dancers are the reason our faculty and staff continue to do what they do. Watching them grow into beautiful dancers, innovative artists, and incredible individuals is what dedicates us all to our craft and love for teaching.”

~Co-Directors Becky Ahamed and Hope Fontaine

Mission and Vision

Berkshire Dance Theatre is dedicated to providing the highest quality dance and performing arts education. The joy, confidence and mutual respect our students gain enhance their communities and continue to guide them throughout their lives.

Our vision is to foster a strength-based learning environment for students in dance and the performing arts to accomplish the following goals:

- Expand appreciation for dance and the performing arts.
- Showcase our students' achievements, talents and passion for the arts thereby deepening public support and engagement.
- Broaden opportunities for community members to actively participate in the arts.
- Provide a strong foundation which enables students to advance their studies.
- Develop the financial and community resources necessary to grow and sustain Berkshire Dance Theatre's mission and vision.

Curriculum

The program at BDT is progressive and builds on the skills and experiences students acquire as they advance through the curriculum. Students in our Foundation level are placed according to general age guidelines. Transfer students begin at the lowest level appropriate for their age, and through the evaluation of the instructor, are placed at the correct class level in each discipline for their skill level.

Students are most successful when they start at the beginning of the program and work their way through it according to their own readiness and ability. Students advance according to ability and individual rates of progress. All placements are by teacher recommendation. We place our students in the classes where they will learn the most. Taking classes that are too difficult only promotes bad habits and poor technique, and often leads to frustration and discouragement.

Enrollment

We enrolled 267 students in 70 classes ranging from beginner to adult in 2018-19.



Upper level dancers perform during MASS MoCA Free Day for the ninth year in a row! January 27, 2019

From our Co-Directors Becky Ahamed and Hope Fontaine about
our 2019 Show: *The Classics*



The idea behind this year's show theme was for our instructors and dancers to choreograph pieces around what they perceived as a "classic". We found the range to be truly incredible given the different generations between our faculty and students! While Fosse, Charlie Chaplin, The Beatles, and I Love Lucy were all considered to be classics to some, The Notorious B.I.G., Kelly Clarkson, Janet Jackson, and Disney's The Little Mermaid were all considered to be classics to others! We loved how versatile this production turned out to be!

Now in our 37th year of existence, we are proud to still be running as one of the pre-professional dance studios within the Berkshires. Our dancers are the reason our faculty and staff continue to do what they do. Watching them grow into beautiful dancers, innovative artists, and incredible individuals is what dedicates us all to our craft and love for teaching.

Our dancers have reached a level of artistry and professionalism that have allowed them to be recognized as "classic". They represent the epitome of those who, time after time, showcase their highest quality of movement and diligence by taking the stage and performing in a way that allows each of us to feel their passion for this artform. In our eyes, these dancers have become the most outstanding youth of their kind because of how willing they are to be vulnerable by sharing this passion that they love so deeply. Whether a dancer is 3 years old, 18 years old, or even 90 years old we believe that dance in and of itself will always be something classic and accessible for everyone. It's a versatile language that everyone can understand whether you are a dancer or a spectator.



Our Three Studios



Adams: In August/Sept 2018, we moved the flagship Adams studio from its long-time home on Maple St. to the historic Howland School at 46 Howland Ave. in Adams. The board signed a three-year lease with an option to renew at that time. This studio is home to the acro program, upper level classes and the Company/Junior Company rehearsals. Thank you to Carol and Faye MacDonald for many weeks of sorting through the Maple St. studio and for orchestrating much of the move!

Thank you to Miss Stacey and her fiancé Justin, Miss Becky, her dad and Mr. Jamal for laying marley floor, install air conditioners, and prep the new Adams studio to be ready to dance in when classes begin!



First Day of Classes in new Adams Studio, September 4, 2018!

Bennington: The Bennington studio, located at 120 Union St, continues to thrive. The studio features classes in children's programming, musical theatre, and adult dance, in addition to beginner and intermediate programming.



Bennington Adult dancers and Bollywood dancers represented us in the first ever Bennington Pride Parade on June 30, 2019!

Williamstown: In 2018-19, the Williamstown studio featured an array of classes from Children's Programming to Level 2.

2018-19 Administrative Staff

Becky Ahamad-Co-Director

Hope Fontaine-Co-Director

Peggy Coulter-Office Assistant, Bennington

Lauren Jacobbe- BDT Intern, Adams

2018-19 Dance Faculty

Becky Ahamad Hip Hop

Jamal Ahamad Hip Hop

Sonya Boesse Yoga

Stacey Broderick Ballet, Tap, Jazz, Pointe

Erica Cummings Hip Hop, Tap, Jazz

Gina Deibel Bollywood
Emily Hollister Ballet, Jazz, Tap, Lyrical, Adult & Children's Programs
Taylor Jackson Hip Hop, Ballet, Acrobatics
Sylvia Logan Ballet, Modern
Ashley Michael Ballet, Jazz, Tap
Kenny Rivera Break Dancing
Christa Sprague, Ballet, Modern
Ruslan Sprague Ballet
Amanda Schuler Jazz, Children's Programs, Acrobatics, Lyrical Shayna Skonieczki Ballet
Kristi Segura Musical Theatre, Adult Programs, Tap, Jazz

Volunteers

Volunteers play an integral role at Berkshire Dance Theatre, as in any non-profit organization. BDT volunteers become a part of our community by working with students and staff to achieve set goals. Volunteers from the past are remembered fondly and have left a lasting mark on BDT. They are a part of who we are and BDT has become a part of them. Thank you to all who have volunteered throughout the years! We couldn't have made it this far without you!

2018-19 Board of Directors

Thomas Jammalo-President
Meghan Labbee-Vice President & Secretary
Carol MacDonald-Treasurer
Carrie Greene
Kirsten Rose
Chaila Sekora
Terry Ziemba

Our Non-Profit Status

Berkshire Dance Theatre, a non-profit organization tax-exempted under section 501 (c) (03) of the IRC, is dedicated to providing the highest quality dance and performing arts education. The joy, confidence and mutual respect our students gain enhance their communities and continue to guide them throughout their lives. BDT strives to offer classes to all age categories in a wide variety of genres and to bring renowned dancers to teach master and intensive programs. While the Theatre aims to keep the top quality dancers as instructors, it also tries to ensure that the instruction for community members is affordable. In addition, BDT provides financial aid through its Angel Fund, which endeavors to assist families in need so that their children can also take full advantage of BDT's programs.

Angel Fund

Berkshire Dance Theatre believes everyone should have the opportunity to experience the joy of dance and pursue their passion. When financial circumstances stand in the way of those dreams, the Angel Fund provides assistance in those situations.

The Angel Fund is solely sponsored by private donations from friends, families of Berkshire Dance Theatre and the surrounding community. Donations may be made to the general fund or anonymously to sponsor a specific dancer. By becoming a BDT Angel you will assist in the growth of a child as an artist and student of the greater community.

Scholarship Awards

Sarah Sheldon Memorial Scholarship (1964-2005)

Sarah was a student of Berkshire Dance Theatre in the early 80's along with her sisters. We kept Sarah's memory alive through the presentation of this annual award in her name. It is presented dedicated siblings studying multiple disciplines.

2019 Recipient: Hadley and Haiden Weaver

Co– Director Scholarship

This scholarship will be presented to two students who exemplify the qualities of a leader and demonstrate the ability to guide our younger dancers to success. These students should be positive role models in and outside of dance class and continue to work hard at their craft. A passion for dance should be a key component to their desire to thrive at Berkshire Dance Theatre.

2019 Recipient: Julia Jammalo and Gwyneth Podkowka

Showcase Scholarship

This new scholarship was funded from the proceeds of the 2018 Winter Showcase. This will be presented to a student who is involved with other aspects of the studio outside his or her regular dance classes. Whether this student volunteers his or her time with office help, assists other dancers with choreography, or lends a helping hand during performance time, this student should exemplify one who is a reliable asset and role model in the BDT community.

2019 Recipient: Sophia Acquista

Lucille O'Toole Memorial Award (1917-2002)

Lucille was a teacher who believed in the innate potential of each student she taught, and a mother who taught all little ones should experience the joys and benefits of dance class. This award is presented to a student who exhibits strong work habits, a positive attitude and a joy for dance.

2019 Recipient: Jaclynn Kastrinakis

The Interactive Arts Award

Many of our students excel not only to dance but in other artistic and academic activities at school and within the community. This scholarship is presented annually to a student who has demonstrated the ability and talent to successfully balance and blend activities. The recipient is an asset to both our program and all others in which he or she participates.

2019 Recipient: Sophia Cochran

Berkshire Dance Theatre, Inc.

BUDGET OVERVIEW: BDT FY2019 - FY19 P&L

September 2018 - August 2019

	SEP 2018	OCT 2018	NOV 2018	DEC 2018	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	TOTAL
Income													
4000 Contributions - Unrestricted													\$0.00
4020 Fundraisers	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$250.00
4021 Bake Sales	0.00	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	\$2,600.00
4022 Butter Braids	0.00	0.00	6,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$6,000.00
4023 Cash Calendar	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	\$5,000.00
4027 Miscellaneous Fundraisers	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$500.00
4028 Raffle Baskets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	0.00	0.00	\$50.00
4029 Tag Sale	125.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$125.00
Total 4020 Fundraisers	625.00	250.00	6,100.00	0.00	0.00	0.00	5,000.00	0.00	0.00	2,550.00	0.00	0.00	\$14,525.00
Total 4000 Contributions - Unrestricted	625.00	250.00	6,100.00	0.00	0.00	0.00	5,000.00	0.00	0.00	2,550.00	0.00	0.00	\$14,525.00
4100 Contributions - Restricted													\$0.00
4104 Angel Fund	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$600.00
Total 4100 Contributions - Restricted	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$600.00
4175 Miscellaneous	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	\$300.00
4200 Program Service Revenue													\$0.00
4201 Tuition	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	5,000.00	10,000.00	\$185,000.00
4202 Workshops/Special Events													\$0.00
4203 Ballet Intensive	0.00	0.00	0.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	\$250.00
4206 Misc. Workshops/Class	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	\$200.00
Total 4202 Workshops/Special Events	0.00	0.00	0.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	200.00	\$450.00
4210 Registration Fees	3,150.00	0.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00	\$3,500.00
4300 Production Revenue													\$0.00
4301 Ticket Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	14,000.00	0.00	0.00	\$18,000.00
4302 Costume Fees	0.00	0.00	0.00	2,500.00	10,000.00	10,000.00	5,000.00	0.00	0.00	0.00	0.00	0.00	\$27,500.00
4303 Rehearsal Fees	0.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	\$300.00
4304 Program Advertising	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00	1,000.00	0.00	0.00	0.00	\$4,000.00
4305 T-Shirt Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	900.00	900.00	0.00	0.00	\$1,800.00
4306 Flower Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00	0.00	0.00	\$2,000.00
4307 Video Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	2,500.00	0.00	0.00	\$5,000.00
Total 4300 Production Revenue	0.00	0.00	0.00	2,500.00	10,000.00	10,300.00	6,500.00	1,500.00	9,400.00	18,400.00	0.00	0.00	\$58,600.00
Total 4200 Program Service Revenue	20,150.00	17,000.00	17,000.00	19,500.00	27,250.00	27,550.00	23,500.00	18,500.00	26,400.00	35,400.00	5,100.00	10,200.00	\$247,550.00
4500 Gross Sales of Inventory													\$0.00
4501 Revolution Dancewear	500.00	150.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	250.00	25.00	100.00	\$1,725.00
4502 Logowear	0.00	0.00	0.00	0.00	0.00	650.00	0.00	0.00	0.00	0.00	0.00	0.00	\$650.00
Total 4500 Gross Sales of Inventory	500.00	150.00	100.00	100.00	100.00	750.00	100.00	100.00	100.00	250.00	25.00	100.00	\$2,375.00
Total Income	\$21,900.00	\$17,425.00	\$23,225.00	\$19,625.00	\$27,375.00	\$28,325.00	\$28,625.00	\$18,625.00	\$26,525.00	\$38,225.00	\$5,150.00	\$10,325.00	\$265,350.00
GROSS PROFIT	\$21,900.00	\$17,425.00	\$23,225.00	\$19,625.00	\$27,375.00	\$28,325.00	\$28,625.00	\$18,625.00	\$26,525.00	\$38,225.00	\$5,150.00	\$10,325.00	\$265,350.00
Expenses													
5000 Salaries and Benefits													\$0.00
5001 Payroll - Faculty													\$0.00
5004 Krista Segura	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	0.00	0.00	\$7,000.00
5005 Emily Hollister	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	660.00	0.00	\$7,260.00
5011 Jamal Ahamad	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	0.00	0.00	\$4,000.00
5012 Stacey Broderick	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	800.00	0.00	\$16,800.00
5019 Sylvia Logan	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	0.00	0.00	\$3,000.00
5066 Taylor Jackson	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	0.00	0.00	\$4,000.00
5067 Ashley Michael	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	0.00	0.00	\$2,750.00
5078 Erica Cummings	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	0.00	0.00	\$4,000.00
5166 Amanda Schuler	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	0.00	0.00	\$10,000.00
Total 5001 Payroll - Faculty	5,735.00	5,735.00	5,735.00	5,735.00	5,735.00	5,735.00	5,735.00	5,735.00	5,735.00	5,735.00	1,460.00	0.00	\$58,810.00
5100 Payroll - Staff													\$0.00
5043 Hope Fontaine	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	\$14,400.00
5111 Peggy Coulter	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$3,000.00
5115 Becky Clemons	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	\$13,200.00
Total 5100 Payroll - Staff	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	2,550.00	\$30,800.00
Total 5000 Salaries and Benefits	8,285.00	8,285.00	8,285.00	8,285.00	8,285.00	8,285.00	8,285.00	8,285.00	8,285.00	8,285.00	4,010.00	2,550.00	\$89,410.00
5200 Payroll - Meetings	100.00	0.00	0.00	100.00	0.00	0.00	100.00	0.00	0.00	100.00	0.00	0.00	\$400.00
5500 Insurance - Unemployment	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	\$1,440.00
5600 Payroll Taxes	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	\$24,000.00
5700 Professional Fees													\$0.00
5710 Payroll/Bookkeeping	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	\$1,500.00

	SEP 2018	OCT 2018	NOV 2018	DEC 2018	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	TOTAL
5711 Accounting	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	0.00	0.00	\$6,500.00
5712 Workshop/Special Events													\$0.00
5716 Yoga	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$200.00
Total 5712 Workshop/Special Events	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$200.00
Total 5700 Professional Fees	975.00	775.00	775.00	775.00	775.00	775.00	775.00	775.00	775.00	775.00	125.00	125.00	\$8,200.00
5800 Occupancy - Rent, Utilities													\$0.00
5810 Rent - Adams	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	0.00	0.00	\$27,500.00
5811 Rent - Bennington	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	1,265.00	\$15,180.00
5812 Rent - Williamstown	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	0.00	0.00	\$4,000.00
5813 Utilities - Bennington	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	\$5,400.00
5816 Telephone	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	\$1,500.00
Total 5800 Occupancy - Rent, Utilities	4,990.00	4,990.00	4,990.00	4,990.00	4,990.00	4,990.00	4,990.00	4,990.00	4,990.00	4,990.00	1,840.00	1,840.00	\$53,580.00
5900 Printing, Publications & Postage													\$0.00
5910 Advertising	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	\$300.00
5911 Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	\$200.00
5912 Postage	49.00	49.00	49.00	49.00	49.00	49.00	49.00	49.00	49.00	49.00	49.00	49.00	\$588.00
5913 Marketing	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$600.00
5914 Internet	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	\$1,320.00
Total 5900	234.00	234.00	234.00	234.00	234.00	234.00	234.00	234.00	234.00	234.00	234.00	434.00	\$3,008.00
6000 Other													\$0.00
6010 Annual Production													\$0.00
6012 Costumes	0.00	0.00	0.00	0.00	5,000.00	8,000.00	5,000.00	0.00	2,000.00	0.00	0.00	0.00	\$20,000.00
6014 Flowers	0.00	0.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	100.00	0.00	0.00	\$550.00
6015 Photography	0.00	0.00	0.00	0.00	0.00	400.00	0.00	0.00	0.00	0.00	0.00	0.00	\$400.00
6016 Printing/Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	\$1,200.00
6017 Props/Decor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	\$500.00
6018 Show Director	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	\$2,500.00
6019 Sound Engineer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	\$1,500.00
6020 Tech Crew	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	\$1,200.00
6021 Theatre, Security	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	350.00	0.00	\$350.00
6022 Ticket Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	900.00	0.00	0.00	0.00	\$900.00
6023 T-Shirts	0.00	0.00	0.00	900.00	0.00	0.00	0.00	0.00	1,600.00	0.00	0.00	0.00	\$2,500.00
6024 Video	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00	2,500.00	0.00	\$2,950.00
6027 Tights	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,300.00	0.00	0.00	0.00	\$1,300.00
6028 Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00	0.00	0.00	0.00	\$250.00
Total 6010 Annual Production	0.00	0.00	0.00	900.00	5,000.00	8,400.00	5,450.00	0.00	6,550.00	6,950.00	2,850.00	0.00	\$36,100.00
Total 6000 Other	0.00	0.00	0.00	900.00	5,000.00	8,400.00	5,450.00	0.00	6,550.00	6,950.00	2,850.00	0.00	\$36,100.00
6100 Fundraising													\$0.00
6110 Butter Braids	0.00	0.00	4,800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$4,800.00
6116 Bake Sales	0.00	0.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	\$725.00
6117 Miscellaneous	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	\$300.00
6118 Raffle Baskets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	0.00	0.00	\$25.00
Total 6100 Fundraising	25.00	25.00	4,875.00	25.00	25.00	25.00	25.00	25.00	25.00	725.00	25.00	25.00	\$5,850.00
6200 Credit Card Fees	0.00	0.00	400.00	0.00	0.00	400.00	0.00	0.00	400.00	0.00	0.00	400.00	\$1,600.00
6250 Bank Fees	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	\$120.00
6252 Annual Report Filing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00	0.00	0.00	\$75.00
6253 License Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	380.00	0.00	0.00	0.00	0.00	\$380.00
6400 Insurance - Board Liability	700.00	700.00	700.00	700.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$2,800.00
6500 Insurance - School Liability	900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$900.00
6600 Office Supplies													\$0.00
6602 Adams Studio	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
6603 Bennington Studio	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	\$300.00
6604 Software	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
Total 6600 Office Supplies	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	\$2,700.00
6650 Program Fee Credits	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	\$420.00
6255 Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	\$150.00
6651 Angel Fund	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$600.00
6652 Coupons	0.00	50.00	0.00	0.00	0.00	0.00	0.00	50.00	0.00	0.00	0.00	0.00	\$100.00
6655 Prepay Discounts	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$500.00
6656 Work Credits	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	100.00	100.00	\$3,700.00
6657 Teaching Assistants	35.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$35.00
Total 6650 Program Fee Credits	970.00	485.00	435.00	435.00	435.00	435.00	435.00	485.00	585.00	435.00	185.00	185.00	\$5,505.00
7100 Scholarships	400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$400.00
7400 Cost of Inventory Sold													\$0.00
7410 Revolution Dancewear	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	\$1,140.00
7411 Logowear	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,200.00
Total 7400 Cost of Inventory Sold	1,295.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	\$2,340.00
Total Expenses	\$21,229.00	\$17,944.00	\$23,144.00	\$18,894.00	\$22,194.00	\$25,994.00	\$22,744.00	\$17,624.00	\$24,294.00	\$25,019.00	\$11,719.00	\$8,009.00	\$238,808.00
NET OPERATING INCOME	\$671.00	\$ -519.00	\$81.00	\$731.00	\$5,181.00	\$2,331.00	\$5,881.00	\$1,001.00	\$2,231.00	\$13,206.00	\$ -6,569.00	\$2,316.00	\$26,542.00

	SEP 2018	OCT 2018	NOV 2018	DEC 2018	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	TOTAL
NET INCOME	\$671.00	\$ -519.00	\$81.00	\$731.00	\$5,181.00	\$2,331.00	\$5,881.00	\$1,001.00	\$2,231.00	\$13,206.00	\$ -6,569.00	\$2,316.00	\$26,542.00

Some Highlights from Summer 2019



"We are ready to perform at Hijynx fair at Bowe Field in Adams!!! Come check out our booth and see our dancers perform at 3pm!! We have coupons for free classes, Tshirt's, sign up forms and candy!!! We hope to see you soon!!" ~Instagram, July 21, 2019



"A HUGE thank you to choreographer, dancer, and teacher Nick Anthony! We had SUCH a blast during your Hip Hop Master Classes this week!! You've taught us so much in such a short time. To be confident in your movements, to stay in the "pocket", that the dance studio is the safest place to try new things, and most importantly to HAVE FUN! We hope to see you again in the near future!" ~ Instagram, August 29, 2019